

# (SBI)

Sterling Biofuels International

AUSTRALIA Edition

buysellsignals.com |

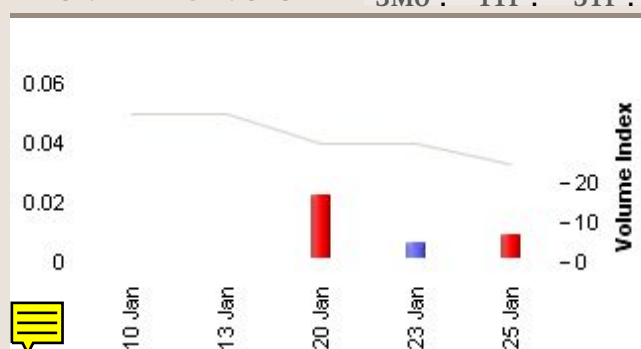
Wednesday, January 25, 2012

## Sterling Biofuels International hits year-low 1st time in three months

Sterling Biofuels International, Australia's 173rd largest energy company by market capitalisation, hit a 52-week low of 3.30c during the day. In the last three months the stock has hit a new 52-week low once. The stock price crashed 0.70c (or 17.5%) to close at 3.30c. Compared with the All Ordinaries index, which rose 42.7 points (or 1.0%) on the day, this was a relative price change of -18.5%.

**Shares Outstanding:** 65,000,000  
**Market Cap:** \$2.1 million  
**Closing Price:** 3.30c

1 MONTH PRICE VOLUME 3Mo . 1Yr . 5Yr .



L-T Rating: 1 out of 5

S-T Rating: 3 out of 5

Price/Sales	16.1x	Present Value \$1000 (1 year)	660
% Disc to High	34.0	1-DAY PRICE (%)	-17.5
		REL STRENGTH (6M)	23.5
		1-YEAR PRICE(%)	-34
		Hits (3m) 52-w LOW	1
		Hits (3m) 52-w HI	12

CONTENTS

1 Company overview	4 Technical analysis	7 Glossary
2 Shareholder returns	5 Sector ranking	
3 Stock analysis and ratings	6 News and events	

A publication of:

# Company Overview

## Activities

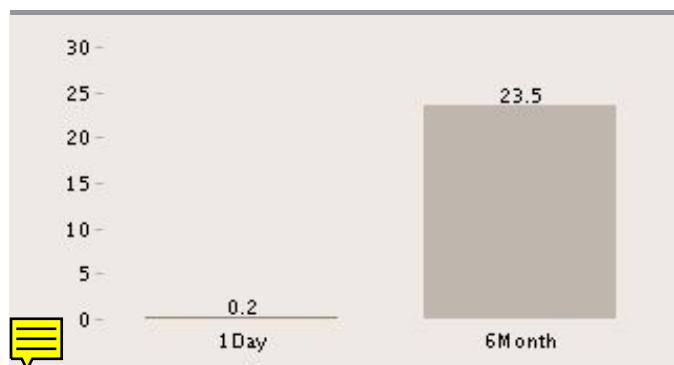
Sterling Biofuels International is engaged in the construction of a 100,000 ton per annum multifeedstock biodiesel manufacturing plant at Lahad Datu in the Malaysian state of Sabah. Its operations are based in Malaysia.

Further details can be found at <http://www.sterlingbiofuels.com/>.

### VOLUME WEIGHTED PRICE



### RELATIVE STRENGTH



## Financials

### ANNUAL REPORT FOR THE YEAR ENDED JUNE 30, 2011

year-on-year comparisons with previous corresponding period

#### FAVOURABLE CHANGES

- Total revenue up 10.8% to \$A133,000 (\$US141,867).

#### UNFAVOURABLE CHANGES

- EBIT loss of \$A7.8m (\$US8.3m)
- Losses in all of the last 5 years
- EBITDA loss of \$A6.6m (\$US7.1m)
- Operating cash flow is negative
- Total revenue to total assets down 39.8% to 0.007.

## MAJOR COMMON SIZE RATIOS

- Total non-current assets to total assets down from 96.1% to 56.6%
- Fixed assets to total assets down from 89.2% to 49.4%
- Total current assets to total assets up from 3.9% to 43.4%
- Cash to total assets up from 1.3% to 2.4%
- Interest expenses to sales up from 42.5% to 97.0%.

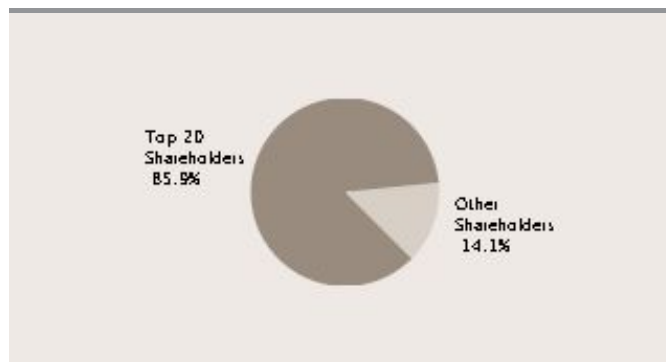
## Issued Capital

Based on 65,000,000 issued equity shares the market capitalisation is \$2.1 million. It is Australia's 156th largest Energy company by total revenue.

### TOP 3 SHAREHOLDERS

Name of Shareholder	No. of Shares	% Held
Duplex Fame SDN BHD	30,000,000	46.15
Mr Wai Foong Lim	9,265,114	14.25
Citicorp Nominees Pty Limited	3,915,837	6.02
<b>Total</b>	<b>43,180,951</b>	<b>66.42</b>

### TOP 20 SHAREHOLDERS



## Company Overview Cont.

### Shareholder Returns

#### TRAILING ONE WEEK

The stock fell twice (40% of the time), was untraded twice (40% of the time) and was unchanged once (20% of the time). The volume was 9.8 times average trading of 49,455 shares.

#### TRAILING ONE MONTH

The stock was untraded fourteen times (70% of the time), was unchanged four times (20% of the time) and fell twice (10% of the time). The volume was 5.5 times average trading of 217,602 shares. The value of \$1,000 invested a month ago is \$660 [vs \$1,033 for the All Ordinaries index], for a capital loss of \$340 (or loss of 34.0%).

#### TRAILING ONE YEAR

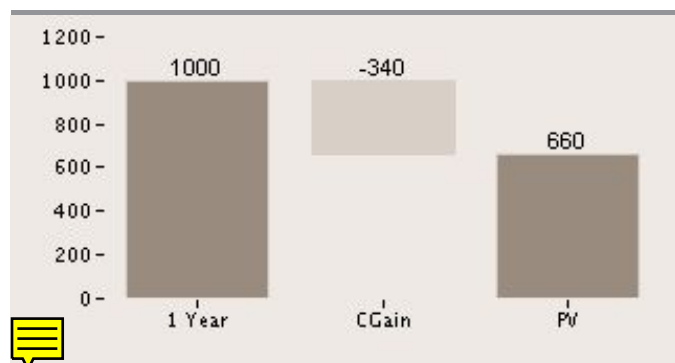
The value of \$1,000 invested one year ago is \$660 [vs \$915 for the All Ordinaries index], for a capital loss of \$340. The total return to shareholders for 1 year is -34.0%.

#### TRAILING FIVE YEARS

The value of \$1,000 invested five years ago is \$60, for a capital loss of \$940.

#### PRESENT VALUE \$1000

3Yr . 5Yr .



#### SHAREHOLDER RETURNS(PV \$1000)

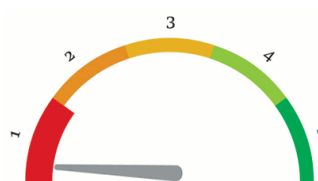
5Yr .



## Analysis & Rating (Long-Term & Short-Term)

### Long-Term Rating (Fundamentals): 1 out of 5

Sterling Biofuels International is ranked number 173 out of 229 listed energy companies [that traded today] in Australia with a market capitalization of \$2.1 million. In the energy companies it has the 119th highest total assets and 156th highest revenues. Within its sector it has a relatively low P/S of 16.1.



Stocks are scored on a set of parameters reflecting fundamental analytical tools involving valuation, size and financial performance. They are ranked according to the average values of those parameters. The highest rating is 5 and the lowest rating is 1.

### Relative Valuation Indicators - RVI™ - Fundamental Analysis

#### BULLISH SIGNALS:

- The company is cash rich with Cash to Market Capitalisation at 21.5%.
- The Q Ratio, defined by James Tobin as MCap divided by Total Assets, is 0.1. Compared with the rest of the market the stock is undervalued and ranks in the top 1% of stocks by value of Q Ratio.

#### BEARISH SIGNALS:

- Price/Sales of 16.13 versus sector average of 2.2 and market average of 1.5.
- The average annual compound return on the share price in the last 5 years was -43.0%, underperforming the average annual compound return on the All Ordinaries index of -1.1%

**THE STOCK HAS A SCORE OF MERELY 2 OUT OF 9 SET BY JOSEPH PIOTROSKI [PASS MARK >=5]:**

- Improvement in current ratio from 0.12% to 1.86%; Total shares on issue unchanged.

### Short-Term Rating (Technical): 3 out of 5

\$1,000 invested exactly one year ago is now worth \$660 of which \$340 is a capital loss.  
Recommended stop loss: 3.05c



Stocks are scored on a set of technical parameters reflecting price performance and trading volumes. They are ranked according to the average values of those parameters. The highest rating is 5 and the lowest rating is 1.

### Relative Valuation Indicators - RVI™ - Technical Analysis

#### BULLISH SIGNALS:

- In the last three months the stock has hit a new 52-week high twelve times, pointing to a significant uptrend.

#### BEARISH SIGNALS:

- In the Australian market of 1,257 stocks and 59 units traded today, the stock has a 6-month relative strength of 23 indicating it is trailing 77.0% of the market.
- In the last three months the stock has hit a new 52-week low once.

# Technical Analysis

## Price Volume Dynamics

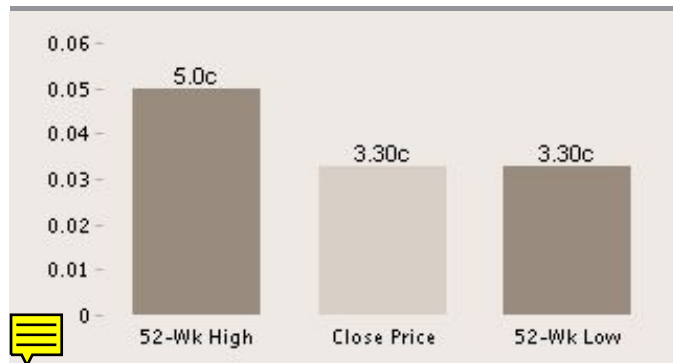
### VOLUME

There were 69,087 shares worth \$2,280 traded. The volume was 6.98 times average trading of 9,891 shares.

### % DISCOUNT TO HIGH

The last price is at a discount of 34.0% to the 12-month high of 5.0c five-days ago on 20 Jan, 2012.

ONE-YEAR PRICE HIGH, CLOSE AND LOW      5Yr .  
PRICE



### VOLUME WEIGHTED PRICE (VWP)

The price is at a discount of 16.8% to the 1-month volume weighted average price of 4.0c, which may appeal as a value proposition.

### TRAILING MONTH

In the 8 trading sessions there has been a net decline of 34%; the stock has retreated twice and the biggest one day decline was 20% on Jan 20.

## Sector Ranking

### Price Performance Rank

The stock is in 1 index and 2 sectors.

#### THE STOCK WENT AGAINST THE TREND SET BY THE FOLLOWING INDEX AND SECTORS:

All Ordinaries index which was up 42.7 points or 1.0% to 4,329.1,

The Total Australian Market of 1257 stocks and 59 units traded today, which was up 39.5 points or 0.9% to 4,575.3, Energy sector of 174 stocks traded today, which was up 27.2 points or 0.5% to 5,675.

Stock Ranking by Percentage Price Change, versus Index and Sectors for 1 day and 6 months

	Rank of Stock 1 Day	Rank of Stock 6 Months	Total Number of Stocks in Sector/Index
Energy sector	173	121	225
Total Australian Market	1299	948	1863

### BuySellSignals™ Sector Valuation Table

#### TOTAL AUSTRALIAN MARKET

##### Fundamental

##### Valuation

	P/Earnings	Price/Net Tangible Assets	Discount to 52-Wk High (%)
Total Australian Market Avg	14.4x	2.5x	15.5
SBI			34
Rank	1246	1235	982
Rank 1	1.5x MLM	0.1x BPH	97.1 AEJ
Rank 2	1.6x AXM	0.1x GPG	95.1 KIK
Rank 3	1.7x MPO	0.1x FLR	94.1 LRR
Lowest Rank			0.4 LDW

Size	Market Cap \$	Revenue \$
Total Australian Market Avg	1.1 B	604.5 M
SBI	2.1 M	133,000
Rank	1296	1376
Rank 1	206.2 B BHP	69 B BHP
Rank 2	133.9 B RIO	57.6 B RIO
Rank 3	80.6 B CBA	55.1 B WES
Lowest Rank	712,377 MTI	

## Sector Ranking Count

### Technicals

#### Price Volume Dynamics

	PV \$1,000 (1 Yr)	Rel Strength (6m)	Hits(3m) 52-W Hi	Hits(3m) 52-W Low	1-Day Price (%)	1-Year Price (%)	Momentum
Total Australian Market Avg	916.2	76.3	-	-	0.9	-11.5	-
SBI	660.0	23.5	12	1	-17.5	-34	↓
Rank	737	948	15	686	1299	708	466
Rank 1	6,000.0 OTE	99.9 GCN	29 GDO	40 MST			↑ FLR
Rank 2	4,730.8 AXZ	99.8 VRX	23 RZR	39 RAU	50 BPG		↑ AKK
Rank 3	3,684.2 WTR	99.8 MNE	23 DMX	38 ACU	45 PRH		↑ COO
Lowest Rank	31.5 AEJ	0.1 LMC	1 SPT	1 NKP	-40 MUT		↔ ESI

# Financial Results

## Year-on-year Comparisons

ANNUAL REPORT: STERLING BIOFUELS INTERNATIONAL (ASX:SBI)

Summary

### GENERAL INFORMATION

Company Name	Sterling Biofuels International Limited	
Company ISIN	AU000000SBI6	
Company CODE	SBI	
Industry	Energy sector	
	2011-06-30	2010-06-30
Native Currency	AUD	AUD
Basic Shares Outstanding	65000000	65000000

## Financial Results Cont.

### INCOME STATEMENT

Currency in Thousand of AUD	2011-06-30	2010-06-30	Change %
Revenue	122	111	Up 9.9
Other income	11	9	Up 22.2
Net gain arising from changes in fair value of biological assets	418	182	Up 129.7
Raw materials and consumable used	-264	-258	Deterioration 2.3
Sales and distribution expenses	-2,393	-6	Deterioration 39,783.3
Employee benefits expense	-2,550	-621	Deterioration 310.6
Depreciation and amortisation expense	-1,181	-1,353	Reduced 12.7
Finance costs	129	51	Up 152.9
Occupancy costs	-143	-77	Deterioration 85.7
Travel expense	-49	-18	Deterioration 172.2
Impairment of goodwill		-2	
Net yield expense	-590		
Other expenses	-1,173	-612	Deterioration 91.7
LOSS BEFORE INCOME TAX	-7,921	-2,696	Deterioration 193.8
Income tax expense			
NET LOSS ATTRIBUTABLE TO MEMBERS OF THE ENTITY	-7,921	-2,696	Deterioration 193.8
OTHER COMPREHENSIVE INCOME/(LOSS)			
Foreign currency translation	-922	329	Deterioration
OTHER COMPREHENSIVE INCOME/(LOSS) FOR THE YEAR, NET OF TAX	-922	329	Deterioration
TOTAL COMPREHENSIVE (LOSS)/INCOME FOR THE YEAR	-8,843	-2,367	Deterioration 273.6
LOSS FOR THE YEAR IS ATTRIBUTABLE TO:			
Non-controlling interest		-5	
Owners of the parent	-7,921	-2,691	Deterioration 194.4
	-7,921	-2,696	Deterioration 193.8
TOTAL COMPREHENSIVE (LOSS)/INCOME FOR THE YEAR IS ATTRIBUTABLE TO:			
Non-controlling interest		-5	
Owners of the parent	-8,843	-2,362	Deterioration 274.4
	-8,843	-2,367	Deterioration 273.6

## Financial Results Cont.

### LOSS PER SHARE FOR LOSS ATTRIBUTABLE TO THE ORDINARY EQUITY

#### HOLDERS OF THE PARENT

Basic and diluted loss per share

(cents per share)	-12.0c	-4.0c	Deterioration 200.0
TSO	65,000,000	65,000,000	Steady

### BALANCE SHEET

Currency in Thousand of AUD	2011-06-30	2010-06-30	Change %
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	462	131	Up 252.7
Restricted deposits	7,439		
Inventories		96	
Other current assets	434	180	Up 141.1
<b>TOTAL CURRENT ASSETS</b>	<b>8,335</b>	<b>407</b>	<b>Up 1,947.9</b>
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	9,494	9,308	Up 2.0
Biological assets	1,389	721	Up 92.6
<b>TOTAL NON-CURRENT ASSETS</b>	<b>10,883</b>	<b>10,029</b>	<b>Up 8.5</b>
<b>TOTAL ASSETS</b>	<b>19,218</b>	<b>10,436</b>	<b>Up 84.2</b>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Trade and other payables	2,003	1,236	Up 62.1
Interest bearing loans and borrowings	2,468	2,111	Up 16.9
<b>TOTAL CURRENT LIABILITIES</b>	<b>4,471</b>	<b>3,347</b>	<b>Up 33.6</b>
<b>NON-CURRENT LIABILITIES</b>			
Interest bearing loans and borrowings			
Growers fees	16,494		
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>16,501</b>		
<b>TOTAL LIABILITIES</b>	<b>20,972</b>	<b>3,347</b>	<b>Up 526.6</b>
<b>NET (LIABILITIES)/ASSETS</b>	<b>-1,754</b>	<b>7,089</b>	<b>Deterioration</b>
<b>EQUITY</b> Equity attributable to equity holders of the parent Issued capital			
Equity attributable to equity holders of the parent Issued capital	32,143	32,143	Steady
Accumulated losses	-32,489	-24,568	Deterioration 32.2
Reserves	-1,403	-481	Deterioration 191.7
Parent interests	-1,749	7,094	Deterioration
Non-controlling interest	-5	-5	Steady
<b>TOTAL EQUITY</b>	<b>-1,754</b>	<b>7,089</b>	<b>Deterioration</b>

## Financial Results Cont.

### CASH FLOW

Currency in Thousand of AUD	2011-06-30	2010-06-30	Change %
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Receipts from trade customers		110	
Receipts from others	11	58	Down 81.0
Payments to suppliers and employees	-6,648	-2,117	Deterioration 214.0
Refund of tax	5	16	Down 68.8
Interest paid		-5	
Interest received		1	
<b>NET CASH FLOWS USED IN OPERATING ACTIVITIES</b>	<b>-6,632</b>	<b>-1,937</b>	<b>Deterioration 242.4</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Proceeds from sale of property, plant and equipment	5		
Purchase of property, plant and equipment	-2,327	-589	Deterioration 295.1
(Increase)/decrease of biological assets	-404	7	Deterioration
Acquisition of non-controlling interest	-597	-54	Deterioration 1,005.6
Acquisition of business		-73	
<b>NET CASH FLOWS USED IN INVESTING ACTIVITIES</b>	<b>-3,323</b>	<b>-709</b>	<b>Deterioration 368.7</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from borrowings	698	1,963	Down 64.4
Proceeds from sale of growers plots	16,494		
Advance to employees	-61		
Placement of deposits pledged	-7,439		
<b>NET CASH FLOWS FROM FINANCING ACTIVITIES</b>	<b>9,692</b>	<b>1,963</b>	<b>Up 393.7</b>
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>-263</b>	<b>-683</b>	<b>Reduced 61.5</b>
<b>NET FOREIGN EXCHANGE DIFFERENCES</b>	<b>594</b>	<b>52</b>	<b>Up 1,042.3</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>3</b>	<b>762</b>	<b>Down 99.6</b>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<b>462</b>	<b>131</b>	<b>Up 252.7</b>

### EBITDA AND MARGINS

	2011-06-30	2010-06-30
EBITDA Margin %	-4,970.68	-1,076.67
Earnings from Cont. Ops. Margin %	-5,858.65	-2,204.17
Net Income Margin %	-5,955.64	-2,246.67

## Financial Results Cont.

### PERFORMANCE RATIOS

	2011-06-30	2010-06-30	Change %
Return on Assets (%)	-41.22	-25.83	Deterioration 59.5
Total Liabilities to EBITDA	-3.17	-2.59	Deterioration 22.5
Total Liabilities to Operating Cash Flow	-3.16	-1.73	Deterioration 83.0
Total Liabilities/Total Assets	1.09	0.32	Up 240.3
Interest Cover	-60.4	-51.86	Deterioration 16.5
Current Ratio	1.86	0.12	

### PER SHARE FIGURES

	2011-06-30	2010-06-30	Change %
Revenue from operating activities	0.188c	0.171c	Up 9.9
EBIT	-11.988c	-4.069c	Deterioration 194.6
EBITDA	-10.171c	-1.988c	
Cash	0.711c	0.202c	Up 252.7
Working Capital	5.945c	-4.523c	Recovery
Shareholders' Funds	-2.691c	10.914c	Deterioration
Total Liabilities	32.265c	5.149c	
Total Assets	29.566c	16.055c	Up 84.2
Net Tangible Assets	-2.691c	10.914c	Deterioration
EPS Final	-12.0c	-4.0c	Deterioration 200.0

USD Conversion at balance date of June 30,2011  
Export in XLS

## News and Events

### Reported Buying Selling

#### September 30: Sterling Biofuels International director buys

Sterling Biofuels International (SBI.AU) director CRS Paragash bought 1,800,000 shares worth \$180,000 on September 29, 2011. CRS Paragash previously held 30,000,000 shares and now holds 31,800,000 shares. The purchase price was 10.0c.

#### September 30: Sterling Biofuels International director buys

Sterling Biofuels International (SBI.AU) director Andrew Phang bought 1,800,000 shares worth \$180,000 on September 29, 2011. Andrew Phang previously held 30,000,000 shares and now holds 31,800,000 shares. The purchase price was 10.0c.

#### September 29: Sterling Biofuels International substantial shareholder buys

Sterling Biofuels International (SBI.AU) substantial shareholder Duplex Fame Sdn Bhd bought 1,800,000 shares on September 29, 2011. Duplex Fame Sdn Bhd previously held 30,000,000 shares and now holds 31,800,000 shares.

#### August 25: Sterling Biofuels International: Celadon Green Ltd becomes substantial shareholder

Celadon Green Ltd bought 3,968,087 shares of Sterling Biofuels International (SBI.AU) on August 23, 2011, becoming a substantial shareholder with 3,968,087 shares (or 6.1%).

### RECENT SUBSTANTIAL SHAREHOLDER BUYING

Date	Name	No. of Shares	Shares Held Previously	No. of Shares At Close	Price
29-09-2011	Duplex Fame Sdn Bhd	1,800,000 shares	30,000,000 shares	31,800,000 shares	4.80 c
23-08-2011	Celadon Green Ltd	3,968,087 shares	Nil	3,968,087 shares (6.1%)	5.0c

### RECENT DIRECTOR BUYING

Date	Name	No. of Shares	Shares Held Previously	No. of Shares At Close	Price
29-09-2011	Andrew Phang	1,800,000 shares worth \$180,000	30,000,000 shares	31,800,000 shares	4.80 c
29-09-2011	CRS Paragash	1,800,000 shares worth \$180,000	30,000,000 shares	31,800,000 shares	4.80 c

### Company Announcements: Recent Headlines and Snippets

#### THE LAST 14 SNIPPETS WERE:

#### November 18, 2011: Sterling Biofuels International appoints Executive Director

Sterling Biofuels International has appointed Jackie Leong as Executive Director. The effective date is November 17, 2011. [Open Full Announcement.](#)

#### September 19, 2011: Sterling Biofuels International announces AGM

Sterling Biofuels International has announced its Annual General Meeting will take place on October 25, 2011. [Open Full Announcement.](#)

#### August 29, 2011: Sterling Biofuels International: Appendix 4E - Preliminary Final Report June 2011

[News Story]<http://www.asx.com.au/asx/statistics/displayAnnouncement.dodisplay=pdf&idsId=01211673>Source: Australian Securities Exchange [Open Full Announcement.](#)

#### July 26, 2011: Sterling Biofuels International: Appendix 4C - Quarterly Report June 2011

[News Story]<http://www.asx.com.au/asx/statistics/displayAnnouncement.dodisplay=pdf&idsId=01200273>Source: Australian Securities Exchange [Open Full Announcement.](#)

#### April 29, 2011: Sterling Biofuels International: Appendix 4C Quarterly Report - March 2011

[News Story]<http://www.asx.com.au/asx/statistics/displayAnnouncement.dodisplay=pdf&idsId=01174946>Source: Australian Securities Exchange [Open Full Announcement.](#)

## News and Events Cont.

---

**November 25, 2010: Sterling Biofuels International Company Secretary resigns**  
Sterling Biofuels International Susan Hunter, Company Secretary has resigned. The effective date is November 25, 2010. **Open Full Announcement.**

**November 25, 2010: Sterling Biofuels International appoints Company Secretary**  
Sterling Biofuels International has appointed Alicia Mitton as Company Secretary. The effective date is November 25, 2010. **Open Full Announcement.**

**November 25, 2010: Sterling Biofuels International: Change of Company Secretary**  
[Company Release]  
[http://www.sterlingbiofuels.com/quarterly\\_update/2010/change%20of%20co%20sec.pdf](http://www.sterlingbiofuels.com/quarterly_update/2010/change%20of%20co%20sec.pdf)Source: Company Website **Open Full Announcement.**

**September 21, 2010: Sterling Biofuels International announces AGM**  
Sterling Biofuels International has announced its Annual General Meeting will take place on October 29, 2010. **Open Full Announcement.**

**August 23, 2010: Sterling Biofuels International: Launch of Golden Palm Growers Scheme**  
[Company Release]  
[http://www.sterlingbiofuels.com/quarterly\\_update/2010/launch\\_of\\_golden\\_palm\\_growers.pdf](http://www.sterlingbiofuels.com/quarterly_update/2010/launch_of_golden_palm_growers.pdf)Source: Company Website **Open Full Announcement.**

**July 22, 2010: Sterling Biofuels International Ltd: Change of Registered Office**  
[Company Release] Sterling Biofuels International Ltd (ASX: SBI) advises the registered office of the Company has changed to: 57 Havelock Street West Perth WA 6005 The telephone and facsimile numbers remain the same: Phone: +61 8 9324 8583 Fax: +61 8 9324 8586 Source: weblink.com **Open Full Announcement.**

**September 15, 2009: Sterling Biofuels International announces AGM**  
Company has announced that its Annual General Meeting of the Shareholders will be held as specified below: TIME: 2.30pm, DATE: Friday, 30 October 2009, LOCATION: The Celtic Club, 48 Ord Street, West Perth, Western Australia.

**September 12, 2008: STERLING BIOFUELS ANNOUNCES AGM**  
The Annual General Meeting Of Shareholders To Be Held On Friday, 7 November 2008 At 2.00pm At The Celtic Club, 48 Ord Street, West Perth.

**May 31, 2007: STERLING BIOFUELS INTERNATIONAL: DELAYS START UP FOR BIODIESEL PLANT UNTIL PALM OIL PRICE MORE FAVOURABLE**

Sterling Biofuels International Ltd announced construction of the company's 100,000 tpa biodiesel plant is on time and within budget. Pre commissioning has commenced and the plant will be able to commence production in July 2007. However given the continuing spike in palm feedstock prices without any corresponding increase in the biodiesel selling price, it is thought prudent to delay commencement of production until such time as feedstock prices become more favourable.

# Glossary

## DEBT/EQUITY

Net Debt/Net Assets (times)

## CURRENT RATIO

Current Assets/Current Liabilities (times)

## INTEREST COVER

Earnings Before Interest and Tax/Interest (times)

## EARNINGS YIELD ACTUAL

Earnings Per Share/Share Price (%)

## EBIT MARGIN

Earnings Before Interest and Tax/Revenue (%)

## RETURN ON ASSETS

Net Profit/Total Assets (%)

## PRICE/EARNINGS

Share Price/Earnings Per Share (times)

## PRICE/SALES PS

Share Price/Sales Per Share (times)

## PRICE/NTA

Closing Share Price/Net Tangible Assets Per Share (times)

## CASH/MCAP

Cash plus Liquids/Market Capitalisation (times)

## VOLUME INDEX

Number of shares traded in the period/Average number of shares traded for the period

## MOVING AVERAGE PRICE (N PERIODS)

Sum of Prices for each Period/Number of Periods

## PRICE CLOSE/MOVING AV PRICE

Latest Price/Moving Average Price

## DIVIDEND YIELD

Dividend Per Share/Share Price (%)

## DIVIDEND % FRANKED (A)

Dividend Per Share Franked/Dividend Per Share (%)

## DIVIDEND PAYOUT RATIO

Dividend Per Share/Earnings Per Share (%)

## CAPITAL PROFIT (LOSS) N YEARS AGO (3/2/1)

Value of Current Investment minus Value of Original Investment

## INCOME DURING THE N YEARS (3/2/1)

Dividends received during the Period

## TOTAL PROFIT (LOSS) OVER N YEARS (3/2/1)

Capital Gain (Loss) plus Dividends received minus Original Investment

## TOTAL LIABILITIES/TOTAL ASSETS

Total Liabilities/Total Assets

## FREE CASH FLOW PER SHARE

Earnings Before Interest, Tax, Depreciation and Amortisation Minus Capex/Per Share

## CAPITAL GAIN/LOSS FROM N YEARS AGO TO N-1 YEARS AGO

Capital Gain or Loss over 1 Year/Price 1 Year Ago (%)

## ANNUAL RETURN

Dividends Paid In a 12-Month Period/Price at the Beginning of the Period + Capital Gain or Loss over 1 Year/Price 1 Year Ago (%)

## BANKS COST-TO-INCOME RATIO OR EFFICIENCY RATIO

Total Non-Interest Expense/Total Income (Net Interest Income + Non-Interest Income)

## BANKS NON-INTEREST INCOME TO TOTAL INCOME

Non-Interest Income (Loan fees etc)/Total Income (Net Interest Income + Non-Interest Income)

## BANKS TIER 1 RATIO

Tier 1 Capital (Ending Equity - Intangibles etc)/Total Tangible Assets

## BANKS TIER 2 RATIO

Tier 2 Capital (Tier 1 - Subordinated Debt + Unrealised Gains/Loan Losses)/Total Tangible Assets

## NET INTEREST MARGIN

Net Interest Income/Average of all Earning Assets

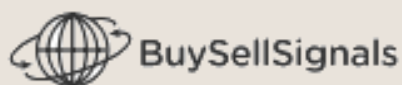
## RETURN ON EQUITY (SHAREHOLDERS' FUNDS)

Net Profit/Net Assets (%)

BuySellSignals Financial Research provides equity research on over 42,000 companies listed in more than 80 countries across the world. BuySellSignals believes that every stock has a story to tell and that this story changes every day. To capture this story, BuySellSignals offers the latest pertinent and comprehensive information so that investors can make well-informed investment decisions.

BuySellSignals publishes equity research reports on each stock, sector and index daily to capture the latest market movements and sentiments. BuySellSignals eschews “hot tip” or headline investing in favour of high-quality, ultra-current, targeted technical and fundamental information including specific bullish and bearish signals for each stock. Insights that will guide you to the investments that are hard to find in today's hyperactive mainstream markets.

Further details on definitions and quotations from investing legends can be found in following link: <http://buyselltips.net/PressClipping/DefinationOfVariable.php>.



#### BST MOMENTUM COLOUR GUIDE

Momentum Up		Price increase fuelled by above average Volume
Weak Momentum Up		Price increase on below average Volume
Momentum Down		Price decrease fuelled by above average Volume
Weak Momentum Down		Price decrease on below average Volume
Strong Unchanged		Price unchanged on above average Volume
Weak Unchanged		Price unchanged on below average Volume
Untraded		Untraded

Disclaimer: While this document is based on information sources which are considered reliable, it has been prepared without consideration of your specific investment objectives, financial situation or needs, so you should carry out your own analysis or seek professional investment advice before an investment decision is made. The document contains unbiased, independent equities data from BuySellSignals (AFS Licence 222756) and News Bites Pty Ltd, who provide round the clock data on every Australian stock and sector. Neither BuySellSignals nor News Bites are brokers, and neither have an executing, corporate advisory or investment banking function. BuySellSignals and News Bites Pty Ltd, its directors, employees and consultants do not represent, warrant or guarantee, expressly or impliedly, that the information contained in this document is complete or accurate.

The data is sourced from annual reports and company releases and may not be fully up to date. It should be used as a guide only.